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HFCL/SEC/18-19/

HIMACHAL FUTURISTIC COMMUNICATIONS LTD.

8, Commercial Complex, Masjid Moth,

Greater Kailash - II, New Delhi - 110048, India

: (+91 11) 3088 2624, 3088 2626 : (+91 11) 3068 9013 secletarial@hfcl.com

Web : www.hfcl.com

Email:

Date: 4th March, 2019

The Secretary	The Secretary
The National Stock Exchange of India Limited	BSE Limited
Exchange Plaza, 5 th Floor	27 th Floor
Plot no. C-1, Block G	Phiroze Jeejeebhoy Towers
Bandra Kurla Complex, Bandra (East)	Dalal Street,
MUMBAI- 400 051	MUMBAI-400 001

Dear Sir,

RE: HFCL bags Work Order for Rs.527.44 crores ~ from Jharkhand Communication Network Limited ("JCNL") for implementing Bharat Net Phase-II in the State of Jharkhand

We are pleased to inform all the stakeholders that the Company has received a Work Order ("WO") worth Rs.527.44 crores ~ from Jharkhand Communication Network Limited ("JCNL"), Ranchi vide its letter no. JCNL/RFP Phase -II- 04/2017 (Part -A)- 217 dated 1st March, 2019 for Survey, Planning, Supply, Installation, end to end Integration, Testing and Commissioning of Optical Fibre Cable (OFC) (Underground & Aerial), GPON network and Radio Network at 1684 Gram Panchayats of the Jharkhand. The scope of work under the above WO also include Operation and Maintenance ("O&M") for a period of four years including one year warranty period and facilitating services provisioning of the created network in the State of Jharkhand under BharatNet Phase - II programme of Government of India. The JCNL will issue a separate WO worth Rs.92.52 crores ~ for additional four years of O&M before expiry of this WO.

The aforesaid Project is 100% funded by the Universal Service Obligation Fund (USOF), Department of Telecommunications, Ministry of Communications, Government of India under state led model.

BharatNet Programme forms one of the Key Pillars of Digital India Program. It is a project of national importance, envisage to connect & provide broadband connectivity at around 2,50,500 Gram Panchayats in the country.

We would like to submit the following details regarding the said WO:

Sr. No.	Particulars	Information
1	Name of the Entity awarding the	Jharkhand Communication Network Limited
	Order(s)/Contract(s)	
2	Significant terms and conditions of	Delivery Schedule
	Order(s)/Contract(s) awarded in brief	The term of this Project will be initially for a period
		of 5 years (one year for implementation and 4 years
		for O&M including 1 year warranty period after
		100% implementation).
		Payment terms
		a) Payment Milestone against Material:
		 10% as mobilization advance;
		2. 50% after Delivery of hardware at project
		store;
		3. 30% is milestones based depending upon
		connectivity of GPs within a year and
		4. 10% after 1 year of Go-live of the Project.
		b) Payment Milestone against Services:
		 10% as mobilization advance;

3	Whether Order(s) / Contract(s) have been awarded by domestic/ international entity	2. 80% is milestone based depending upon connectivity of GPs within a year time; and 3. 10% after one year of Go-live of the Project c) O&M Payment: Quarterly payments Domestic entity
4	Nature of Order(s) / Contract(s)	Survey, Planning, Supply, Installation, end to end Integration, Testing and Commissioning of Optical Fibre Cable (OFC) (Underground & Aerial), GPON network and Radio Network at 1684 Gram Panchayats of the Jharkhand. The scope of work under the above WO also include O&M for a period of four years including one year warranty period and facilitating services provisioning of the created network in the State of Jharkhand under BharatNet Phase — II programme of Government of India.
5	Whether domestic or international	Domestic
6	Time period by which the Order(s)/Contract(s) is to be executed	One year from the date of WO for implementation of the Project Four years for O&M including one year warranty period after 100% implementation.
7	Broad consideration or size of the order(s)/contract(s)	Rs.217.70 crores ~ for supply of material, Rs.240.35 crores ~ for supply of services and Rs.69.39 crores ~ for three years O&M aggregating to Rs.527.44 crores ~. After 5 th year, separate WO of Rs.92.52 crores ~ shall be issued by JCNL for O&M for the remaining 4 years.
8	Whether the promoter/ promoter group / group companies have any interest in the entity that awarded the order(s)/ contract(s)? If yes, nature of interest and details thereof	No
9	Whether the order(s)/contract(s) would fall within related party transactions? If yes, whether the same is done at "arms length	No

This is for your information and records please.

Thanking you,

Yours faithfully,

For Himachal Futuristic Communications Limited

(Manoj Baid)

Vice-President (Corporate) &

Company Secretary