





An Environment conscious company certified to ISO 14001 Standard

HIMACHAL FUTURISTIC COMMUNICATIONS LTD.

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HFCL/SEC/17-18/ 6th November, 2017

The Secretary,
The National Stock Exchange of India Limited,
Exchange Plaza, 5th Floor
Plot no. C-1, Block G,
Bandra Kurla Complex, Bandra (East)
MUMBAI- 400 051

The Secretary,
BSE Limited
27th Floor
Phiroze Jeejeebhoy Towers,
Dalal Street,
MUMBAI-400 001

Dear Sir,

RE: HFCL bags Order for Rs.1248 crore from Bharat Sanchar Nigam Limited for Defence Communication Network

We are pleased to inform all the stakeholders that the Company has received the Purchase Order ("PO") worth Rs.1248 crore approx. from Bharat Sanchar Nigam Limited, New Delhi for DWDM equipments to be installed on pan India basis for the defence forces (under Network For Spectrum programme) vide its letter dated 6th November, 2017. The order value for material and services is Rs.935 crore and Rs.313 crore approx. is for Annual Maintenance Contract.

We would like to submit the following details regarding the said PO:

Sr. No.	Particulars	Information
1	Name of the Entity awarding the Order(s)/Contract(s)	Bharat Sanchar Nigam Limited, New Delhi
2	Significant terms and conditions of Order(s)/Contract(s) awarded in brief	The turnkey project has to be commissioned within fifteen months. Thereafter Company has to provide warranty support for three years and Annual maintenance services for seven years after warranty. Payment terms 70% of supply amount against on site acceptance test (SAT), 20% of supply and 80% of services amount on Regional AT, 5% of supply and 10% of services amount on Network AT and balance 5% of supply and 10% of services amount after warranty period of one year.
3	Whether Order(s) / Contract(s) have been awarded by domestic/ international entity	Domestic

4	Nature of Order(s) / Contract(s)	Installation, testing and maintenance of WSS ROADM based multi channel DWDM systems, POT equipment based on multi service provisioning platform, clock synchronization and associated equipment for the optical transmission backbone network on turnkey basis for armed forces.
5	Whether domestic or international	Domestic
6	Time period by which the Order(s)/Contract(s) is to be executed	Fifteen months
7	Broad consideration or size of the order(s)/contract(s)	Rs.1248 crore approx. (Rs.935 crore for material and services and Rs.313 crore for seven years Annual Maintenance Contract)
8	Whether the promoter/ promoter group / group companies have any interest in the entity that awarded the order(s)/contract(s)? If yes, nature of interest and details thereof	No
9	Whether the order(s)/contract(s) would fall within related party transactions? If yes, whether the same is done at "arms length	No

This is for your information and record please.

Thanking you,

Yours faithfully, For **Himachal Futuristic Communications Limited**

(Manoj Baid)
Vice-President (Corporate) &

Company Secretary