



An Environment conscious company certified to  
ISO 14001 Standard

**HIMACHAL FUTURISTIC COMMUNICATIONS LTD.**

8, Commercial Complex, Masjid Moth,  
Greater Kailash - II, New Delhi - 110048, India

Tel : (+91 11) 3088 2624, 3088 2626

Fax : (+91 11) 3068 9013

Web : [www.hfcl.com](http://www.hfcl.com)

Email :

[secretarial@hfcl.com](mailto:secretarial@hfcl.com)

HFCL/SEC/15-16/  
January 21, 2016

**Courier**

The Secretary, The National Stock Exchange of India Limited, Exchange Plaza, 5 <sup>th</sup> Floor Plot no. C-1, Block G, Bandra Kurla Complex, Bandra(East) MUMBAI- 400 051	The Secretary, BSE Limited 27 <sup>th</sup> Floor Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI-400 001
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Dear Sir,

**Subject: Media Release**

Enclosed please find herewith, a copy of the Media Release on the Un-audited Financial Results of the Company for the third quarter and Nine months ended 31<sup>st</sup> December, 2015.

Kindly take the above on your records.

Thanking you,

Yours faithfully,  
For **Himachal Futuristic Communications Limited**

**(Manoj Baid)**  
Associate Vice President (Corporate) &  
Company Secretary

Encl.: as above



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## Himachal Futuristic Communications Limited (HFCL) Q3FY16 PAT up by 67% to Rs.70.16 crores

For the Q3 ended December 31, 2015:
• Q3FY16 PAT up by 67% to Rs.70.16 crores from Rs.42.07 crores in Q3FY15
• Q3FY16 exports up by 71% to Rs.11.80 crores from Rs 6.89 crores in Q3FY15
• Q3FY16 EBIDTA is up by 39 % to Rs.87.68 crores as compared to Rs.62.80 crores in Q3FY15
• Q3FY16 EPS stood at Rs. 0.56 as compared to Rs. 0.33 in Q3FY15 (increased by 70%)

For Nine months ended April – December FY2016:
• Nine months PAT (including exceptional income of Rs. 38.52 crores by way of interest received on claims made in earlier years) up by 41% to Rs.254.23 crores from Rs.180.48 crores in the corresponding nine months of previous fiscal
• Nine months exports up by 137% to Rs.63.18 crores from Rs.26.64 crores in the corresponding nine months of previous fiscal
• Nine months FY16 EBIDTA is up by 30% to Rs.307.11 crores (including exceptional income of Rs. 38.52 crores by way of interest received on claims made in earlier years) as compared to Rs.236.71 crores in the corresponding nine months of previous fiscal
• Nine months EPS stood at Rs. 2.02 as compared to Rs. 1.42 in the corresponding nine months of previous fiscal (increased by 42%)

**New Delhi, 21<sup>st</sup> January 2016:** Himachal Futuristic Communications Limited (HFCL), India's leading integrated telecom solutions provider engaged in manufacturing of telecom equipment & optical fibre cables, executing telecom turnkey contracts and providing services relating thereto, today announced its unaudited financial results for the Third quarter and Nine months of FY16.





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Profit After Tax for Q3FY16 is up by 67% to Rs.70.16 crores as compared to Rs.42.07 crores in Q3FY15, while Profit After Tax for Nine months for FY16 stood at Rs.254.23 crores, up by 41% as compared to Rs.180.48 crores in the corresponding Nine months of previous fiscal. The Company's earnings before interest, tax, depreciation and amortization (EBIDTA) rose by 39% to Rs. 87.68 crores in Q3FY16 as compared to Rs.62.80 crores in Q3FY15, while the EBIDTA for FY16 Nine months increased by 30% to Rs.307.11 crores as compared to Rs.236.71 crores in the corresponding Nine months of previous fiscal.

The Q3FY16 revenue is marginally down by 1% to Rs. 592.74 crores as compared to Rs.600.50 crores in Q3FY15, while FY16 nine months revenue of the Company is down by 3% to Rs.1805.63 crores as compared to Rs.1869.90 crores in the corresponding nine months of the previous fiscal. The Company also has a robust order book this year. The total order book as of today stands around Rs.2800 crores.

The Company has seen a rise in exports by 71% to Rs.11.8 crores in Q3FY16 as compared to Rs 6.89 crores in Q3FY15, while the exports rose by 137% to Rs.63.18 crores in nine months of FY16 as compared to Rs. 26.64 crores in the previous fiscal.

Commenting on the Company's performance during the nine months of FY16, **Mr. Mahendra Nahata, Managing Director, Himachal Futuristic Communications Ltd.**, said, "We have been consistently maintaining revenue and profits in the current fiscal. Optical Fibre Cables and Turnkey Projects have been the major contributors to our overall growth. The newly launched manufacturing facility of our subsidiary company, i.e., HTL Ltd in Chennai has started trial production. Our exports percentage has also seen an increase and going forward we are aiming to push our exports business significantly."

"Many of our orders though executed are still in the billing stage and have spilled over to the next quarter causing marginally low revenues for this quarter. However, overall performance has been very satisfactory" he added.

### About Himachal Futuristic Communications Ltd ([www.hfcl.com](http://www.hfcl.com)):

Himachal Futuristic Communications Limited (HFCL), (BSE Scrip Code 500183; NSE Symbol: HFCL) is a leading telecom infrastructure developer, system integrator and manufacturer of high-end telecom equipment and optical fiber cables (OFC). The Company provides single window solution for telecom and OFC projects, offering Design, equipment supply, installation, system integration, operation and maintenance services. Over past three decades, HFCL has designed & implemented several complex telecom networks, implemented countrywide OFC networks, provided mobile cell site infrastructure and manufactured wide range of telecom products and Optical Fibre cables.





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HFCL has been one of the largest manufacturer and supplier of Telecom equipment and Fiber Optical Cable in India, having equipment manufacturing facilities at Solan in Himachal Pradesh, and Optical Fibre Cables manufacturing in Goa. One of its associate companies has set up manufacturing Facility with modern infrastructure in Gurgaon, ensuring high quality manufacturing. One of Company's subsidiary namely HTL Ltd has set up Facility for the manufacture of Optical Fibre Cables at Chennai.

The Company has manufactured and introduced several innovative Transmission & Access products, deployed first time in Indian telecom networks. Over the last 3 decades, HFCL has pioneered advanced technology telecommunication products and solutions, consistently delivering significant cost and operational efficiencies to customers ranging from prestigious government institutions to leading telecommunication operators.

The Company has a country wide footprint to reach every type of telecom customer for pre sales interface, execution of projects, technical support, post sales warranty and AMC support.

On OFC business, realizing the increasing global demand and the need for high quality low cost cables, the Company has expanded the manufacturing operations in Goa and recently set up new facility in Chennai in its subsidiary company i.e. HTL Limited , with increased focus on export markets. The Company is witnessing a steady demand for its high quality OFC in the export markets spanning more than 25 countries such as United Kingdom, Poland, Malaysia, Thailand, France, Spain, Brazil.

As a solutions expert in the telecommunication and related infrastructure domain, the Company is now leveraging its inherent strengths in addressing complex needs of emerging sectors, such as Defence, Homeland Security, Railway Communication and Signaling and Smart Cities.

**For further information, please contact:**

**Ketchum Sampark Pvt. Ltd.**  
Varun Chopra/Anjali Rajeev Narayan  
M: +91 9811241427/ +91 9899302902

