







An Environment conscious company certified to ISO 14001 Standard HIMACHAL FUTURISTIC COMMUNICATIONS LTD.

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HFCL/SEC/19-20

July 11, 2019

#### The BSE Ltd.

1st Floor, New Trading Wing, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai – 400001

corp.relations@bseindia.com

Security Code No.: 500183

The National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor, C – 1, Block G Bandra – Kurla Complex, Bandra (E)

Mumbai - 400051 cmlist@nse.co.in

Security Code No.: HFCL

RE: Disclosures under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Subject: Earnings' Presentation.

Dear Sir(s)/ Madam,

This is in continuation to our earlier intimation dated July 10, 2019.

In terms of Regulation 30 read with Para A of Part A of Schedule III to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), we hereby submit a copy of the Earnings' Presentation on, inter-alia, the un-audited Financial Results of the Company for the first quarter ended June 30, 2019 of the Financial Year 2019-20, both on Standalone and Consolidated basis, to be discussed, during Earnings' Call scheduled to be held today, i.e., on July 11, 2019 at 04:00 p.m.

It may be noted that the Board of Directors of the Company has, considered and approved the unaudited Financial Results of the Company for the first quarter ended June 30, 2019 of the Financial Year 2019-20, both on Standalone and Consolidated basis, at its meeting held on July 10, 2019.

You are requested to take the above information on records and disseminate the same on your respective websites.

Thanking you. Yours faithfully,

For Himachal Futuristic Communications Ltd.

(Manoj Baid)

Vice-President (Corporate) &

**Company Secretary** 

Encl: Earnings' Presentation.





# HIMACHAL FUTURISTIC COMMUNICATIONS LTD.

EARNINGS PRESENTATION
Q1-FY20

# **Company Overview**



- Himachal Futuristic Communications Ltd. (HFCL) is an established leader offering fully integrated communication network solutions.
- Manufactures optical fiber cables (OFC) and high end transmission and access equipment.
- Specialized in providing turnkey solution to telecom service providers, railways, defence, smart city & surveillance projects.

#### **State-of-the-art Manufacturing Facilities**

- OFC manufacturing at Verna, Goa & through subsidiary at Chennai, Tamil Nadu
- Telecom Equipment manufacturing at Solan, Himachal Pradesh
- FRP Rod manufacturing at Hosur, Tamil Nadu through subsidiary at Chennai, Tamil Nadu
- A greenfield Optical Fiber manufacturing facility is being set up with a capacity of 6.4m fkm at Hyderabad

#### **Turnkey Solutions / System Integration**

Project planning, network design, equipment supply, installation & commissioning, system integration, operation and maintenance services of various networks including Wireless Transmission & Access, Optical Transport & Access, Satellite / CDMA / GSM, WiFi, Surveillance etc.

## **Portfolio of Products**





#### **OPTICAL FIBER CABLES**

- Aerial Cables
- Armoured / Unarmoured Cables
- FTTx Cables
- Duct / Micro Ducts
- ADSS Cables
- Ribbon Cables
- Premises Distribution Cables
- CPRI Cables

#### **CABLE ACCESSORIES**

 Patch Cords, Pigtails, Patch Panels, Splitter Modules, FDMS, HFTB

**OPTICAL FIBER\*** 



#### **TELECOM PRODUCTS**

- GSM BSS Equipment
- Microwave Radios
- Telecom Power Systems

#### **UNDER DEVELOPMENT**

- High Capacity Radio Relay
- Backhaul radios
- Wi-Fi Network Products
- Cloud-based Management Platform



#### **SURVEILLANCE PRODUCTS**

- Video Management System
- Video Analytics
- Automatic Number Plate Recognition
- Red Light Violation Detection System
- Challan Management System
- Parking Management System

#### **UNDER DEVELOPMENT**

Highway Traffic Management System



#### **DEFENCE PRODUCTS**

#### **UNDER FIELD TRIAL**

 Unmanned Aerial Vehicles(UAV)

#### **UNDER DEVELOPMENT**

- Electronic Artillery Fuses for ammunition
- Night Vision devices

# **Portfolio of Solutions**





#### **TELECOM NETWORK**

- OFC Network
- FTTx Network
- Mobile Network
- Broadband Access & Wi-Fi
   Network
- Radio backhaul Network



#### **DEFENCE NETWORK**

- OFC Network
- Optical Transport Network
- Fiber Monitoring & Management
- Microwave Network
- Routing & Switching Network
- Border Security Management
- Perimeter Security



# RAILWAY COMMUNICATION & SIGNALING NETWORK

(Metro Rail & Main Line)

- Network & Equipment Design
- Installation & Commissioning
- Network Integration
- Operations & Maintenance

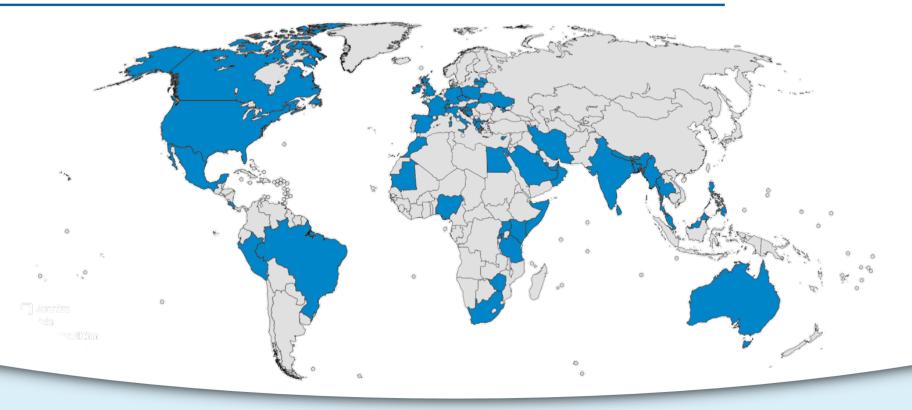


# SMART CITY & SURVEILLANCE NETWORK

- Safe City Solutions
- Intelligent TrafficManagement Solutions
- Video Surveillance

## **Customer Presence**





#### **EUROPE**

- Ireland
- Bosnia and Herzegovina
- Latvia
- Lithuania
- Croatia
- Czech Republic
- Macedonia
- France
- Germany

- Hungary
- Poland
- UK
- Italy
- Slovenia
- Spain
- Switzerland
- Albania
- Greece

#### **AMERICAS**

Brazil

- Canada
- Mexico
- Peru
- Georgia
- Costa Rica
- United States

#### **AUSTRALIA**

#### **ASIA**

- Bangladesh
- Bhutan
- Burma (Myanmar) Malaysia
- Nepal
- Thailand
- Philippines
- Ukraine
- Singapore

- Sri Lanka
- Iran
- Kuwait
- Cyprus
- Mauritania
- Morocco
- Egypt
- Oman
- Qatar
- UAE
- Saudi Arabia

• Somalia

#### **AFRICA**

- Kenya
- Nigeria
- South Africa
- Rwanda
- Tanzania
- Uganda
- Zimbabwe